

SAM

SKILLS & CERTIFICATES



CPA
CERTIFICATE
MAY 2013



DATA
ANALYSIS



PROJECT
MANAGEMENT



SALES



VISION &
LEADERSHIP



DIVERSE
BUSINESS
PERSPECTIVE

EXPERIENCE

Staff II Internal Auditor

MAYER ELECTRIC SUPPLY, Birmingham AL



November 2012 - Present

Mayer Electric Supply is the country's 11th largest wholesale distributor of electrical equipment. Its 1,000+ associates across 53 branches produce annual revenues over \$650 million.

Primary responsibilities include leading onsite operational audits and collaborating with management to drive change within the business. Through the lens of an auditor, my familiarity with risk management, problem solving in tense situations, and the inner workings of a large corporation continue to grow.

- Drive change by aligning senior management's strategic goals with company resources
- Use quantitative and qualitative skills to critically analyze data and communicate solution based results to various levels of management
- Apply financial, accounting, and operational concepts when working to improve the business

Energy Consultant

ECO THREE, Birmingham AL



July 2011 - November 2012

Voted a 2012 finalist for "Emerging Business of the Year" Eco Three provides energy consulting to the greater Birmingham area. A team of 3 employees and associated contractors produced revenues of over \$500,000 in 2012.

The privilege of working for a start-up at an early age introduced me to project management, selling techniques, the meaning of failure, business psychology, staying lean, utilizing free resources, and other key concepts most professionals learn much later in their careers. I was able to use this knowledge to produce 40% of the company's revenue, help make impactful decisions about the company's direction, and contribute to the overall identity from which the company could forward.

- Managed 65+ energy consulting projects from planning phase to completion
- Participated in the evaluation, selection, and implementation of key partner relationships
- Optimized data collection for consulting projects and company marketing campaigns
- Helped to develop the vision and strategic goals of the company

EDUCATION

Birmingham Southern College



May 2011

Bachelor's Degree of Science in Accounting, Cum Laude

- Minor in Business Administration
- Baseball Team, Catcher | 2011 COSIDA Academic All-American
- 2010 Ernst and Young Summer Leadership Program

COMMUNITY

ASSOCIATION FOR RETARDED CITIZENS OF JEFFERSON COUNTY



Junior Board Founding Member

January 2012 - Present

- Participate in activities raising awareness and financial support for the ARC
- Coordinate with event logistics committee members for organization's events

CONTACT

